

INTERACTIVE INC.
(Exact name of small business issuer as specified in its charter)
South Dakota
---------------------
(state or other jurisdiction
(IRS Employer ID No) of incorporation or organization)

204 N. Main, Humboldt, SD 57035
(Address of principal executive offices)
(605) 363-5117

Issuer's telephone number

## N/A

(Former name, former address and former fiscal year, if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No.X

> APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS

Check whether the registrant filed all documents and reports required to be filed by Section 12, 13 or $15(\mathrm{~d})$ of the Exchange Act after the distribution of securities under a plan confirmed by a court. Yes No

APPLICABLE ONLY TO CORPORATE ISSUERS
State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: $5,012,138$ shares at January 19,

2000

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Transitional Small Business Disclosure Format (Check one): Yes _No X

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## INTERACTIVE INC.

BALANCE SHEETS

| ASSETS | 12/31/1999 | Unaudited |  | 30/1999 |
| :---: | :---: | :---: | :---: | :---: |
| Current Assets |  |  |  |  |
| Cash | \$ | 126 | \$ | 124 |
| Accounts receivable |  | 1,059 |  | 11,300 |
| Inventories |  | 14,051 |  | 14,295 |
| Prepaid expenses and other assets |  | 691 |  | 627 |
| Total current assets |  | 15,927 |  | 26,346 |
| Property and Equipment, at cost |  |  |  |  |
| Building and improvements |  | 107,216 |  | 107,216 |
| Equipment |  | 11,019 |  | 10,277 |
|  |  | 118,235 |  | 117,493 |
| Less accumulated depreciation |  | 63,602 |  | 61,546 |
|  |  | 54,633 |  | 55,947 |
| Total assets | \$ | 70,560 | \$ | 82,293 |
| LIABILITIES AND STOCKHOLDERS' DEFICIT |  |  |  |  |
| Current Liabilities |  |  |  |  |
| Notes payable, related party | \$ | 500,000 | \$ | 500,000 |
| Current maturities of long-term debt |  | 25,000 |  | 22,000 |
| Accounts payable |  | 155,333 |  | 154,520 |
| Accounts payable, related parties |  | 31,178 |  | 14,625 |
| Accrued expenses |  | 49,188 |  | 47,076 |
| Accrued expenses, related parties |  | 324,174 |  | 297,172 |
| Total current liabilities |  | 1,084,873 |  | 035,393 |
| Long-term Debt, less current maturities |  | 39,500 |  | 43,000 |
| Stockholders' Deficit |  |  |  |  |
| Series A preferred stock, \$.001 par value; authorized 5,000,000 shares; issued and outstanding 113,901 shares: total liquidation preference of outstanding shares \$172,069 |  | 114 |  | 114 |
| Series B preferred stock, $\$ .001$ par value; authorized 2,000,000 shares; issued and oustanding 2,000,000 shares; total liquidation preference of outstanding shares $\$ 300,000$ |  | 2,000 |  | 2,000 |
| Common stock, $\$ .001$ par value; authorized $10,000,000$ shares; 5,012,138 and 4,912,138 issued and outstanding at December 31, 1999 and September 30, 1999 |  | 5,012 |  | 4,912 |
| Additional paid-in capital |  | 8,043,117 |  | 040,217 |
| Accumulated deficit |  | $(9,104,056)$ |  | 043,343) |
| Total stockholders' deficit |  | $(1,053,813)$ |  | $(996,100)$ |
| Total liabilities and stockholders' deficit | \$ | 70,560 | \$ | 82,293 |

See Notes to Financial Statements.

INTERACTIVE INC.

STATEMENTS OF OPERATIONS
Three Months Ended December 31, 1999 and 1998
(Unaudited)

19991998

Net sales
Cost of goods sold
Gross profit

Operating expenses
Selling
General and administrative

Operating (loss)

Nonoperating income (expense):
Interest expense
Other income
Nonoperating (expense):
Net (loss)

Loss per common share

| $(28,784)$ | $(10,253)$ |
| ---: | ---: |
| 986 | 332 |
| $(27,798)$ | $(9,921)$ |
| --------- | ------- |
| $\$(60,712)$ | $\$(25,259)$ <br> $==========$ <br> $=========$ |
| $\$$ | $(0.01)$ |
| $=========$ | $\$$ <br> $=========$ |

See Notes to Financial Statements

## INTERACTIVE INC.

STATEMENT OF STOCKHOLDERS' EQUITY
Three months ended December 31, 1999 (Unaudited)

|  | Series A Preferred Stock |  | Series B Preferred Stock |  | Common Stock |  | additional Paid-in Capital |  | Accumulated Deficit |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, September 30, 1999 | \$ | 114 | \$ | 2,000 |  | 4,912 | \$ | 8,040,217 | \$ | $(9,043,343)$ | \$ | $(996,100)$ |
| Issuance of common stock for services |  |  |  |  |  | 100 |  | 2,900 |  |  |  | 3,000 |
| Net loss |  |  |  |  |  |  |  |  |  | $(60,713)$ |  | $(60,713)$ |
| Balance, December 31, 1999 | \$ | 114 | \$ | 2,000 | \$ | 5,012 | \$ | 8,043,117 | \$ | $(9,104,056)$ |  | , 053,813) |

See Notes to Financial Statements.

## INTERACTIVE INC.

STATEMENTS OF CASH FLOWS
Three Months Ended December 31, 1999 and 1998 (Unaudited)

|  | 1999 | 1998 |
| :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Net (loss) | \$ 60,713$)$ | \$ 25,259$)$ |
| Adjustments to reconcile net (loss) to net cash (used in) operating activities: |  |  |
| Depreciation | 2,056 | 1,769 |
| Issuance of common stock for services | 3,000 | - |
| Change in assets and liabilities: |  |  |
| Decrease in receivables | 10,241 | 2,261 |
| Decrease in inventories | 244 | 225 |
| Decrease (increase) in prepaid expenses and other assets | (64) | 208 |
| Increase in accounts payable | 813 | 4,689 |
| Increase in accounts payable, related parties | 16,553 | - |
| Increase in accrued expenses | 29,114 | 10,640 |
| Net cash provided by (used in) operating activities | 1,244 | $(5,467)$ |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Payments for equipment | (742) | 0 |
| Net cash (used in) investing activities | (742) | 0 |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Loan payable, related party | - | 5,383 |
| Principal payments on long term debt | (500) | - |
| Net cash provided by (used in) financing activities | (500) | 5,383 |
| Net increase (decrease) in cash | 2 | (84) |
| CASH |  |  |
| Beginning | 124 | 1,018 |
| Ending | \$ 126 | \$ 934 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION |  |  |
| Cash payments for interest | \$ 272 | \$ |

See Notes to Financial Statements.

The financial information presented has been prepared from the books and records without audit but, in the opinion of management, includes all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the financial information for the periods presented. The results of operations for the three months ended December 31, 1999, are not necessarily indicative of the results expected for the entire year.

NOTE 2. INCOME TAXES
Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss and tax credit carryforwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

At December 31, 1999, the Company has for tax reporting purposes approximately $\$ 15,000$ in unused research and development credits and a net operating loss carryforward of approximately $\$ 7,514,000$ available to be offset against future federal taxable income or income tax liabilities. These carryforwards expire in varying amounts in years ending September 30, 2000 through 2020. The Company has recorded a full valuation allowance on the deferred tax assets due to lack of assurance that the tax benefits can be realized. Realization of deferred tax assets is dependent upon sufficient future taxable income during the period that deductible temporary differences and carryforwards are expected to be available to reduce taxable income.

NOTE 3. LOSS PER COMMON AND COMMON EQUIVALENT SHARE
The loss per common and common equivalent share has been computed using the weighted average of the number of shares outstanding for the three months ended December 31, 1999 and 1998. Securities that could potentially dilute basic earnings per share in the future that were not included in the computation of diluted earnings per share, at December 31, 1999 and 1998, because to do so would have been antidilutive are as follows: 20,000,000 shares of common stock issuable upon the conversion of Series B preferred stock, 215, 053 shares of common stock issuable upon the conversion of Series A preferred stock, 83, 834 shares of common stock issuable upon the exercise of options, and 1,000,000 shares of common stock issuable upon the exercise of stock warrants. All references to (loss) per share in the financial statements are to basic (loss) per share. Diluted (loss) per share is the same as basic (loss) per share for all per share amounts presented. The weighted number of common and common equivalent shares outstanding for the three months ended December 31, 1999 and 1998 are 4,931,493 and 3,214,976 respectively.

At December 31, 1999, the Company has a $\$ 500,000$ note payable to Torrey Pines Research, Inc. (TPR), a related party, that is due on demand. The note was originally to a bank and was assumed by TPR on behalf of the Company as a result of its guarantee of the loan. In connection with the assumption of the loan, TPR received 1,000,000 restricted common stock warrants that each represent the right to purchase one share of common stock at $\$ .50$. The warrants expire one year following satisfaction of the note. The note to TPR bears interest at a variable rate of interest (compounded at 13.6\% as of December 31, 1999). NOTE 5. OTHER STOCK MATTERS

Series A preferred stock: The series A preferred stock has a liquidation - ------------------------------
preference before common stock (\$1.35 to \$1.80 per share). Such stock is nonvoting, has no dividend provisions, and is convertible into common stock on a share for share basis with antidilution provisions if additional common stock were to be issued at less than the preferred stock's liquidation preference.

Series B preferred stock: The series B preferred stock has a liquidation - --------------------------------
preference before common stock of $\$ .15$ per share. The stock is voting for the same number of shares in which it is entitled to be converted. The stock is convertible into common stock on a ten to one share basis with a provision for this conversion ratio to be adjusted if certain events occur.

## RESULTS OF OPERATIONS

Revenue. Net sales for the three months ended December 31, 1999 and 1998 were $\$ 5,000$ and $\$ 8,600$, respectively. The Company's decrease in sales is attributable mainly to less demand for its SoundXchange Model K.

Gross Profit. The gross margin for the three months ended December 31, 1999 was approximately $95 \%$ up from a gross margin of $92 \%$ for the three months ended December 31, 1998.

Sales and marketing expenses. Sales and marketing expenses for the three months ended December 31, 1999 and 1998 were $\$ 14,000$ and $\$ 14,000$, respectively.

Research and development. There were no research and development expenses for the three months ended December 31, 1999 and 1998.

General and administrative. General and administrative expenses for the three months ended December 31, 1999 and 1998 were $\$ 24,000$ and $\$ 9,000$, respectively. The increase from the previous year is primarily due to expenses associated with the Company's fiscal year end audit for the year ending September 30, 1999.

Depreciation. Depreciation expense for the three months ended December 31, 1999 and 1998 were $\$ 2,000$ and $\$ 2,000$, respectively.

Nonoperating income (expense). Nonoperating income (expense) for the three months ended December 31, 1999 and 1998 were ( $\$ 28,000$ ) and ( $\$ 10,000$ ) respectively. The increase in nonoperating expense is mainly due to increased interest accruals.

Net Loss. The Company suffered a net loss for the three months ended December 31, 1999 of $\$ 61,000$ or $\$ 0.01$ per share on $4,931,493$ weighted average shares outstanding compared to a net loss for the three months ended December 31, 1998 of $\$ 25,000$ or $\$ 0.01$ per share on $3,214,976$ weighted average shares outstanding. The increase in losses was due largely to expenses associated with the Company's year-end audit at September 30, 1999 and an increase in interest accruals.

## LIQUIDITY AND CAPITAL RESOURCES

The Company has sustained operating losses for several years and its current liabilities exceeded current assets at December 31, 1999. Continued operations of the Company are dependent upon the Company's ability to meet its existing debt requirements on a continuing basis and its ability to generate profitable future operations during fiscal year 2000. Management is formulating plans in this regard which are expected to include entry into multimedia markets. In addition, the Company plans to increase revenue generated through varying methods of Internet sales. The Company expects to finance its entry into these new markets primarily through providing consulting services with the assistance of $T P R$ and generating cash through private investments or loans. There can be
no assurance that TPR will provide such assistance or any other support to the Company. The Company has several judgments against it and more threatened as a result of its inability to pay its obligations to its unsecured creditors.

Management believes that the largest challenges that the Company will confront during 2000 are in its attempt to achieve increases in revenues and profitability during fiscal 2000. While the Company is optimistic about the possibility of its overcoming these challenges and achieving its goals, there can be no assurance that it will be able to achieve any or all of its objectives for fiscal 2000.

As of the date of the filing of this $10 Q S B$, the Company has not experienced any year 2000 problems. The Company's management does not believe that there will be any material effects on the Company's business, results of operations or financial condition. The Company operates on a stand-alone PC, which the manufacturer has represented to be year 2000 compliant and the SoundXchange product manufactured by the Company does not require software; therefore, Company management believes the risk of the year 2000 affecting these products is remote.

## PART II OTHER INFORMATION

ITEM 2. CHANGES IN SECURITIES

During the quarter ended December 31, 1999, a director of the Company was compensated for his services as CEO through the issuance of 100,000 shares of restricted common stock. As a result of the issuance of this stock, \$100 was included in common stock and $\$ 2,900$ was included in additional paid-in-capital in the accompanying financial statements.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
The Company has at December 31, 1999 a note in the amount of $\$ 20,000$, which was due to an individual on November 30, 1995 and is collateralized by substantially all assets of the Company. The note bears interest at the rate of $15 \%$ and has accrued interest of $\$ 25,968$.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) Exhibits.

Financial Data Schedule

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: February 4, 2000
INTERACTIVE INC.
/s/ Robert Stahl
Robert Stahl
President
/s/ Gerard L. Kappenman
Gerard L. Kappenman
Secretary

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    3-MOS
    SEP-30-2000
    OCT-01-1999
        DEC-31-1999
            126
                1 0 5 9
                    0
                14051
            15927
            6 3 6 0 2
            7 0 5 6 0
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            8043117
70560
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